

GLOBAL EXPRESSION OF INTEREST (EOI) UNDER INTERNATIONAL COMPETITIVE BIDDING (ICB) FOR PROVISION OF SUPPLY / RENTAL SERVICES OF NATURAL GAS ENGINE DRIVEN RECIPROCATING COMPRESSOR PACKAGE (INCLUDING INSTALLATION AND COMMISSIONING) AT VARIOUS FIELD'S OF CAIRN OIL AND GAS IN EAST AND WEST COAST OF INDIA INCLUDING JAYA, CB-OS/2 AND RAVVA BLOCK

Vedanta Group has \$30bn revenue and \$10bn profit and further plans to invest \$20bn in next 4-5 years for the expansion of brownfield capacity and setting up green field capacity for oil and gas, renewable energy, display glass, semiconductor, mining, and smelting.

Cairn Oil & Gas, Vedanta Ltd., is India's largest private oil and gas exploration and production company having current interest in 62 blocks and accounting for a quarter of India's domestic crude production. Cairn Oil & Gas has a vision to achieve 50% of India's crude production and contribute to the nation's energy security.

Cairn Oil & Gas, Vedanta Ltd. is the Operator of the Offshore Block in India, Cambay oil and gas field in **CB-OS/2 block, Gujarat (located on the West Coast of India) and Offshore Ravva block, Andhra Pradesh (located on the East Coast of India)**

Cairn Oil & Gas, Vedanta Limited, on behalf of the JV partners invites reputed Contractors/Suppliers (both Indian and International) to express their interest to participate in International Competitive Bidding (ICB) for below **Supply or Rental services at various fields of Cairn Oil And Gas in East and West Coast Of INDIA INCLUDING JAYA, CB-OS/2 AND RAVVA BLOCK on EPC Basis.**

- Section A: Supply of Natural Gas Engine Driven Reciprocating Gas Compressor Package/s
- Section B: Rental Services for Natural Gas Engine Driven Reciprocating Gas Compressor Package/s

Interested bidders can express interest in both or either of the sections.

Scope of work broadly includes:

The project will involve the supply of a natural gas engine-driven reciprocating gas compressor package. The scope of work for this proposal for both Section A & B should broadly include:

- End-to-end engineering of the proposed gas compression package (including other auxiliary equipment such as scrubbers, air coolers, piping, instrumentation and control systems, automated valving, electrical system, etc.) based on above mentioned capacity; technology/process license finalised.
- The compressor package must be equipped for remote monitoring and control, ensuring efficient operation
- The gas engine drive should be specifically engineered to handle natural gas that is saturated with water vapor, with the primary treatment process limited to filtration and pressure regulation.
- Supply, procurement, construction/tie-in activities for major items including installation and commissioning activities at the unmanned offshore platform/s and/or onshore terminal.
- Compliance to present guidelines/standards of API, OISD and other regularities body (PESO/DGMS).
- Driver: gas engine driven

TECHNICAL PRE-QUALIFICATION CRITERIA

Contractor should have successfully sold or rent out at least one (01) Gas Engine Driven Reciprocating Natural Gas compressor package, project on EPC/ LSTK basis in the past ten (10) years. Party shall demonstrate capability of operation and maintenance of similar compressors.

The 10-year time mentioned above shall be reckoned from the date of issue of this EoI.

FINANCIAL PRE-QUALIFICATION CRITERIA

Parameters to be considered for Pre-Qualification

- Turnover in each of the immediately preceding two (02) financial years should preferably be equal to or more than the estimated average annual contract value
- Preferably Positive Net worth in each of the immediately preceding two (02) financial years
- Liquidity ratio in each of the two (02) preceding financial years shall preferably not be less than one (01)

Notes:

- Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
- Evaluation will be done only on the basis of the published annual reports/audited financials containing Auditor's report, Balance sheet, Profit and Loss a/c and Notes to Accounts.
- In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.
- All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation
- The evaluation shall be done at the tender stage and the criteria(s) mentioned above are for reference only.

Participants are requested to submit following documents as a minimum:

1. Letter of interest clearly indicating the project reference and detailed company organisational structure/information.
2. Details of projects/studies undertaken in last 10 years.
3. Brief list of key personnel and experience level who could potentially be capable of carrying out the study.
4. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last two (02) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of Interest.

The interested companies should evince interest to participate in the Expression of Interest by clicking on the "Evince Interest" link against the corresponding EoI listing on the Cairn website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested parties/ Bidders/companies would be invited to submit their response via Smart Source (Cairn's e-Sourcing Platform).

The interested bidders should "Evince interest" to participate in EoI within **14 days** of publication of Expression of Interest.